*https://www.ircgmbh.de/en/job/9733/*

# Technical Sales Representative (m/f/d) (UK – Midlands)

**Hiring organization**
International Recruitment Company Germany GmbH

**Employment Type**
Full-time

## Description

Our client is a joint venture of leading commercial vehicle suppliers. As the system headquarter, they offer their network partners expert maintenance and repair services across all established brands in the commercial vehicle business (heavy trucks and buses).

For the development of the business in the UK we are looking for an experienced

**Technical Sales Representative (m/f/d)**
**Region: Midlands**

for the roll-out of the comprehensive workshop concept in the aftermarket of commercial vehicles. (Home office)

## Responsibilities

**Responsibilities:**

- Acquisition of commercial vehicles workshops as network partners
- Personnel assistance and development support for the workshop partners
- Commercial and technical mentoring of the workshop partners
- Sale of services and products
- Support in the development of new services
- Link between the partner workshops and the German hotline
- Participation in meetings and fairs, as well as in partner events

## Qualifications

**Requirements:**

- Technical apprenticeship or studies and/or proven equivalent technical background
- At least 5 years experience in the commercial vehicles sector (heavy trucks, buses and trailers), with a knowledge of workshop processes and performance indicators
- Very good technical know-how in the commercial vehicles sector
- Possibly sales experience or career changer with commercial vehicles background
- Good communication skills, appearance, persuasive power and customer orientation
- Creativity, self-motivation and acting proactively would complete your profile
- Willing to travel in the assigned area (Midlands)

## Job Benefits

**Our client offers:**

- A permanent work contract

- An attractive salary package
- A company car, also for private use
- Excellent development possibilities
- Trainings
- Home office

**Contacts**
If you are currently looking for a new challenge, I look forward to your response. I would be happy to tell you more about the position and the company.

Are you interested to build up the business in the UK? Then we look forward to receiving your application together with remuneration level and availability at the following email address: ffeichtmeier@ircgmbh.de

Best regards

Florian Feichtmeier

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